

Date: 10th November, 2020

INTERNAL/EXTERNAL ADVERT.

ALAF Limited the leading steel roofing manufacturer and allied building solution provider in the country is looking for the qualified and experienced candidate for the position of the **Sales Engineer** based in Dar es Salaam. The successful candidate will be engaged on permanent contract. This position reports directly to the **PEB Manager**.

Key Performance Areas:

- ❖ Handles project sales, generate enquiries, conduct technical presentations to Architects/structural consultants
- ❖ Maintain data base of respective regional structural consultants & QS
- ❖ Maintain database of upcoming projects and follow up for specifying ALAF products with concerned structural engineer/QS/Architects/ Clients
- ❖ Study and prepare BOQ's and primarily drawings for projects
- ❖ Assesses market trends taking into account current competitive edge in the roofing manufacturing industry
- ❖ Prepares payment orders
- ❖ Attends customer requirements, complaints and enquiries
- ❖ Prepares daily, weekly and monthly sales reports
- ❖ Coordinates with productions people to understand available products by quantity, quality and specifications

Minimum Qualifications and Experience Requirements :

The ideal candidate should meet the following:-

- i. Minimum academic qualification: Bachelor of science in Civil and structural Engineering or bachelor in Architecture.
- ii. General work experience (years): at least three years in the same field, preferably in manufacturing industry.

Suitably qualified and eligible applicants should submit a comprehensive CV, together with a covering letter supporting the application, to (jobs.alaf@safalgroup.com) before 05th December, 2020. Only short-listed candidates will be contacted.

NB: ALAF Limited is an equal opportunity employer and women are highly encouraged to apply.

Human Resources Department,
ALAF limited,
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Nyerere Road, Dar es Salaam